

**FALL 2018 RENT MANAGER
E-NEWSLETTER
For Rent Manager Prospects**



NOTE:

IT HAS BEEN SUGGESTED THAT OUR NEWSLETTERS HAVE ACQUIRED TOO MUCH CONTENT FOR A QUICK READ AND RUN. WE WILL REDUCE THE SIZE OF THE NEWSLETTER, BUT REPLACE IT WITH MORE FREQUENT ARTICLES AND BLOGS WHICH WILL START LATER THIS MONTH.

RM12 UPDATES

DJ&A PROPERTY MANAGEMENT TRAINING & SUPPORT RESOURCES –

MOBILE OPERATIONS

FUTURE ARTICLES AND BLOGS

RM12 UPDATES

E-CHECK - ALTERNATIVE TO TRADITIONAL CHECK PROCESSING. E-CHECK INVOLVES THE CREATION OF A SPECIAL E-MAIL THAT CAN BE CONVERTED TO A CHECK ONCE IT IS RECEIVED BY THE OWNER, VENDOR OR TENANT. FIRST IMPRESSION; THIS IS A GREAT CONCEPT.

APPLICATION PROGRAM INTERFACE (API) WAS ADDED TO RM12 PRIOR TO RM12'S RELEASE A FEW YEARS AGO. IT ALLOWS OTHER SOFTWARE, (GENERALLY PROPERTY MANAGEMENT SUPPORT SYSTEMS TO BE INTEGRATED QUICKLY AND INEXPENSIVELY WITH RM12. THERE ARE NOW MORE THAN 30 DIFFERENT SUPPORT SYSTEMS THAT CAN NOW BE INTEGRATED INTO THE ON-LINE VERSION OF RM12. THESE SUPPORT PROGRAMS SIGNIFICANTLY INCREASE THE ABILITY TO FURTHER CUSTOMIZE THE ALREADY POWERFUL CAPABILITIES OF RM12.

AS INDICATED ABOVE API CREATES A WHOLE NEW LEVEL OF INTEGRATION POSSIBLE WITH RENT MANAGER. TRADITIONAL INTEGRATION INVOLVED THE USE OF ANOTHER MAJOR FUNCTION ASSOCIATED AND OR BENEFICIAL TO THE USERS OF A MAJOR BUSINESS APPLICATION. TRADITIONAL INTEGRATION USUALLY REQUIRED EXTENSIVE ANALYSIS, DESIGN AND CODING ALONG WITH TIME AND COST TO SUCCEED WITH INTEGRATION. API MINIMIZES THOSE FACTORS IDENTIFIED ABOVE.

EXAMPLES WOULD INCLUDE PROPERTY MANAGEMENT AND PAYROLL. ANOTHER INTEGRATION EXAMPLE IS PROPERTY MANAGEMENT AND ACH, (AUTOMATIC CLEARING HOUSE TRANSACTIONS PROCESSING).

RENT MANAGER CAN PROVIDE 30 PLUS OTHER EXAMPLES THAT ARE NOW AVAILABLE AS INTEGRATION OPTIONS WITH RM12 ON-LINE. DJ&A WILL PROVIDE A COMPLETE LIST AND DETAILS OF THE SUPPORT PROGRAMS THAT CAN NOW BE INTEGRATED WITH RM12.

**CALL OR E-MAIL YOUR REQUEST =
610-460-8925**

DICKJ@PMSOFTWARESOLUTIONS.NET

DJ&A PROPERTY MANAGEMENT TRAINING & SUPPORT RESOURCES –

DJ&A IS NOW PROVIDING BASIC PROPERTY MANAGEMENT TRAINING BASED ON HIS 30 PLUS YEARS OF PROPERTY MANAGEMENT SYSTEMS EXPERIENCE AND HIS 16 CHAPTER BOOK PUBLISHED IN 2016. POWERPOINTS HAVE BEEN CREATED FOR EACH CHAPTER. THE FIRST FOUR THAT IS BEING OFFERED INCLUDE:

- ✓ BASIC ACCOUNTING FOR PROPERTY MANAGEMENT
- ✓ BRE/DRE COMPLIANCE –
- ✓ SYSTEM MANAGEMENT TIPS & TECHNIQUES
- ✓ SYSTEM SECURITY

TRAINING CAN BE PROVIDED ON-SITE OR THROUGH THE USE OF GO TO MEETING COLLABORATION INTERNET SOFTWARE. 12 ADDITIONAL SUBJECTS (CHAPTERS) ARE ALSO AVAILABLE, A TABLE OF CONTENTS IS AVAILABLE ON MY WEBSITE WHICH IS

WWW.PMSOFTWARESOLUTIONS.NET

NOTE: A REVIEW OF THE WEBSITE WOULD BE APPRECIATED AND WOULD PROVIDE A DISCOUNT ON ANY TRAINING PROVIDED.

**CALL OR E-MAIL YOUR REQUEST OR FOR
ADDITIONAL INFORMATION—**

619-460-8925

[DICKJ@PMSOFTWARESOLUTIONS.NET](mailto:dickj@pmssoftwaresolutions.net)

THE BOOK IS ACTUALLY A TEXTBOOK ON CALIFORNIA FEE PROPERTY MANAGEMENT WHICH INCLUDES OBSERVATIONS AND RECOMMENDATIONS ON THE USE OF PROPERTY MANAGEMENT SYSTEMS. THE BOOK CONTENT ALSO INCLUDES 10 TECHNOLOGY ADDENDUMS RELATING TO PROPERTY MANAGEMENT CURRENTLY AND THE FUTURE. ONE E-COURSE IS FOCUSED ON MANAGEMENT'S NEED TO UNDERSTAND AND MANAGE THEIR SYSTEM.

NOTE: ATTENDEES OF ANY OF THE CHAPTER PRESENTATIONS WILL RECEIVE A 337 PAGE OF THE E-BOOK WHICH INCLUDE THE CHAPTER(S) THAT WERE PRESENTED. CONSIDERING THE COST NOW ASSOCIATED WITH PROPERTY MANAGEMENT TRAINING LOCALLY THIS IS AN EXCELLENT MEANS TO ACQUIRE TRAINING FOR BOTH STAFF AND MANAGEMENT AT A VERY LOW COST.



**SOFT COVER & THE E-BOOKS CAN ALSO BE
PURCHASED WITHOUT ANY CHAPTER POWER
POINT PRESENTATIONS.**

EDUCATION IS AN INVESTMENT!

MOBILE OPERATIONS

BYOD (BRING YOUR OWN DEVICE) PRESENTS ADDITIONAL ISSUES AND CONCERNS NOT GENERALLY EXPECTED WITH USE OF SMARTPHONES AND TABLETS. THE MARCH ISSUE OF NAA'S UNITS MAGAZINE PROVIDES A DETAILED DISCUSSION ON THIS SUBJECT. I WILL ATTEMPT TO PROVIDE AN OVERVIEW IN THE NEAR FUTURE,

MOBILE DEVICES ARE CANDIDATES FOR NUMEROUS DISASTERS INCLUDING LOSS, THEFT AND WI-FI HACKING. STRONG PASSWORDS, OR NEWER SECURITY IDENTIFICATION TECHNOLOGY IS HIGHLY RECOMMENDED ALONG WITH ENCRYPTION TO MINIMIZE HACKING OF

CONFIDENTIAL DATA. THERE ARE LAWS AND PENALTIES FOR CARELESS HANDLING OF CONFIDENTIAL DATA.

NOTE: SEE RED FLAG RULE – FOR ADDITIONAL SECURITY TIPS CHECK OUT THE **HARTFORD INSURANCE CYBER SECURITY 40 PAGE WHITE PAPER ON MY WEBSITE OR REQUEST A COPY WITH YOUR E-MAIL.**

RENT MANAGER TRAINING AND /SUPPORT

RENT MANAGER CONTINUES TO PROVIDE ONE OF THE TOP TRAINING AND /SUPPORT PACKAGE OF RESOURCES IN THE INDUSTRY. I CONTINUE TO TRACK A NUMBER OF OTHER SYSTEMS REVIEWS AND AMAZED AT THE NUMBER OF REVIEWS THAT IDENTIFY THE LACK OF TRAINING AND MARGINAL SUPPORT SOME “POPULAR” SYSTEMS REVIEWS DOCUMENT.

FUTURE ARTICLES AND BLOGS

WATCH FOR A NUMBER OF NEW ARTICLES I HAVE BEEN WRITING OVER THE LAST FEW MONTHS. THEY SHOULD BEGIN TO APPEAR AFTER I FINISH WRITING AND E-MAILING THE FALL NEWSLETTERS.

AS A RESULT OF AN ARTICLE I WROTE ABOUT TEN YEARS AGO FOR A MONTHLY EAST COAST CONDOMINIUM MAGAZINE I CONTINUE TO RECEIVE THEIR MONTHLY NEWSLETTERS. MY ARTICLES WILL INCLUDE SOME SUBJECTS FOR THOSE PROPERTY MANAGERS WHO DO MANAGE HOA'S AS A PRIMARY AND/OR NICHE MANAGEMENT SERVICE.

OVER THE LAST 30 PLUS YEARS WE HAVE WORKED WITH NUMEROUS HOA MANAGERS. A ROUGH ESTIMATE WOULD INDICATE THAT THE RATIO WAS ABOUT ONE HOA MANAGER FOR EVERY 5 OR 6 OTHER PROPERTY MANAGERS. THE MAJORITY OF THE FUTURE ARTICLES HOWEVER, SHOULD BE OF INTEREST TO THE MAJORITY OF OUR CLIENTS AND PROSPECTS.

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